

You mean you really don't represent me? Why didn't you tell me that in the first place?



Is your agent representing your best interests at all times?



It's a fair question really. If you are just "assuming" your agent is working for you 100% of the time, please read on.

If you are in the market to buy a home, why would you call the agent with the sign in the yard; when every local agent with access to the property data can also help you buy?

Consider This: The listing agent (the agent with the sign in the yard) has already promised the Seller to work to get the BEST price for the home.

Can any agent give their "100% best effort" to get the best possible price for a Seller AND the best possible price for a Buyer? What Buyer wants to pay the highest possible price? What Seller wants to sell at the lowest possible price?

If you aren't sure whether or not your agent is representing your best interests, then your agent has probably already broken Indiana License Law. (Representing a Buyer and Seller simultaneously is not illegal in Indiana. See IC25-34.1-10)

Never just "assume" you are getting 100% best effort from your agent - make certain you are! Use an agent that can give you 100% of their best efforts 100% of the time. Interested in buying a home this spring? Call Me.

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